



VERMONT
ADAPTIVE
Ski & Sports

Annual Report

NOV 2015 – OCT 2016



WHO WE ARE



Vermont Adaptive Ski and Sports is the largest year-round disabled sports non-profit organization in Vermont to offer daily, diverse program opportunities and unique, specialized equipment. Vermont Adaptive promotes independence and furthers equality through access and instruction to sports and recreational opportunities including alpine skiing, snowboarding, and other winter sports; kayaking, canoeing, sailing, cycling, hiking, rock climbing, tennis, horseback riding, and more. We serve clients of all abilities with physical, cognitive and emotional disabilities from all over the world in three locations in the winter in Vermont – Killington Resort and Pico Mountain in Killington; Sugarbush Resort in Warren; and Bolton Valley in Bolton. Summer programs are provided in various locations state-wide.

STAFF – FY15-16

Erin Fernandez, Executive Director
Maggie Burke, Managing Director
Kip Dalury, Office Manager
Kim Jackson, Director of Communications
Tom Alcorn, Senior Program Coordinator
Kelly Walsh, Program Coordinator
Olivia Joseph, Program Coordinator
Mac Janney, Development Coordinator
Shannon Currie, Projects & Services Assistant

BOARD OF DIRECTORS – FY16

Henry Erickson, President, Warren, VT
Paul Toth, Vice President, Williston, VT
Andy Cook, Treasurer, Waitsfield, VT
Phil Black, Secretary, Killington, VT
Tori Pesek, Waitsfield, VT
Beth Cook, Waitsfield, VT
Kyle Lewis Opuszynski, Adamant, VT
Chuck Allen, Honorary, Shoreham, VT
Laura Farrell, Honorary, W. Windsor, VT



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Sign up for our E-NEWS, visit our website at vermontadaptive.org

OUR MISSION



Vermont Adaptive Ski and Sports is committed to empowering individuals with disabilities.

We promote independence & further equality through access and instruction to sports and recreational activities.



“...I JUST WANTED TO THANK YOU FOR TAKING ME ON THE WONDERFULLY EXCITING MOUNTAIN BIKE RIDE YESTERDAY. YOU’VE REALLY MADE IT POSSIBLE TO ENJOY MY MOUNTAIN BIKE IN A WAY I HAVEN’T BEEN ABLE TO FOR A VERY LONG TIME.”

We believe sports and recreation provide a physical, mental and social experience that is immeasurable in promoting self-confidence and independence in an individual. To that end, we extend an enormous thanks to our affiliates, sponsors, and partners who believe in our mission and vision, and who afford us the opportunity to bring sports and recreation to our clients’ lives.

HIGHLIGHTS



Vermont Adaptive celebrated the **10th Anniversary of the The United States Association of Blind Athletes' (USABA) Annual Winter Ski Festival** at Pico Mountain. Athletes from across the country with visual impairments, including veterans, were given the opportunity to learn to ski or race in the sports of alpine and Nordic skiing. This year Vermont Adaptive acquired an **Eko-Aims Rifle and Biathlon Target**, made possible by a Veteran's Administration grant. The laser rifle is designed to help train visually impaired athletes using auditory signals to guide their aim and was used at the USABA Winter Ski Festival this year.

Other partnerships developed as well this year as Vermont Adaptive hosted clients from **Spaulding Rehabilitation, the Division for the Blind and Visually Impaired, Mt. Sinai Hospital, Healing Waters, the High Fives Foundation, the Kelly Brush Foundation, and Zeno Mountain Farms** to name a few.

As part of its outreach, Vermont Adaptive continued to exhibit at **Abilities Expo Boston** and the **Boston Ski and Snowboard Expo**. Other events and partnerships included being the beneficiary for the second year of the **Subaru Share the Love** campaign (Vermont Adaptive was the local charity of choice for Rutland's Kinney Subaru) as well as the **Vermont Sports Medicine Center 5K Run/Walk**.

Nearly 600 cyclists participated in the **6th Annual Long Trail Century Ride to benefit Vermont Adaptive**. Long Trail Brewery was the title sponsor for the fifth year in a row and has become an integral partnership to the organization. A large après-ride party was held at the brewery in Bridgewater Corners after the ride. All riders began and ended their rides at the brewery. Killington Resort again sponsored the ride, as did many local businesses including Phil Black (ride founder) of the Lookout Tavern.

Vermont Adaptive again participated in the national **#GivingTuesday** campaign, highlighting the first Tuesday in December when people are encouraged to give back and/or pay it forward to their community or favorite charity. **C.O.R.E. Connections** wellness programs and retreats continued this year as well, due in part to a grant from the Bowes Health Trust. In February, Vermont Adaptive, in conjunction with the High Fives Foundation, hosted 12 skiers with spinal cord injuries at the **US Paralympic Alpine Ski Racing Camp at Sugarbush Resort**, with Paralympic Gold Medalist Chris Devlin-Young as head coach of the camp.

A quiet kick-off of Vermont Adaptive's **new adaptive mountain bike program** began in the summer with custom hand cycles crafted in the mountains of Crested Butte, Colo. Made specifically for rocky terrain, these unique hand cycles are designed for adaptive riders to cruise down the trails smoothly.

Vermont Adaptive received a grant from the U.S. Department of Veterans Affairs, which allowed the **Veterans Venture Program** to grow with more retreats at Pico Mountain/Killington Resort, weekly gatherings at Bolton Valley and on the Burlington waterfront, the availability of travel and transportation, and a culmination of the winter season with a group attending the National Disabled Athletes Winter Sports Clinic with program coordinator Kelly Walsh. Volunteers, staff and board members participated in **NPR's StoryCorps** series. Interviews were recorded in StoryCorps' mobile unit in Burlington and will be archived in the National Library of Congress. The **Department of Labor** awarded the organization a grant to continue to cultivate the internship program, providing double the amount of funds than the previous year. To conclude, Vermont Adaptive leadership began the quiet inquiry launch of **Phases II and III of the Home Sweet Home** permanent homes campaign (Sugarbush Resort and a home on the Burlington Waterfront).

HIGHLIGHTS GALLERY



FINANCIALS



Vermont Adaptive Ski and Sports Statement of Financial Position As of October 31, 2016

ASSETS	2016	2015
Current Assets		
Cash	\$198,576	\$137,833
Grants Receivable	-	-
Prepaid Expenses	\$1,963	\$1,564
Total Current Assets	\$200,539	\$139,397
Equipment		
Equipment	\$300,798	\$232,026
Construction in Progress	-	-
Less: Accumulated Depreciation	(\$227,095)	(\$193,483)
Net Equipment	\$73,703	\$38,543
Other Assets		
Investments	\$26,669	\$4,025
Property Held For Investment	\$652,362	\$647,796
Totals Other Assets	\$679,031	\$651,821
Totals Assets	\$953,273	\$829,761
LIABILITIES		
Current Liabilities		
Accounts Payable	\$18,190	\$10,657
Accrued Payroll & Related	\$12,286	\$10,826
Total Current Liabilities	\$30,477	\$21,483
Other Current Liabilities		
Line of Credit Payable	\$1	\$1
Deferred Revenue	-	-
Total Other Current Liabilities	\$30,477	\$21,484
Total Liabilities		
NET ASSETS		
Unrestricted		
Unrestricted	\$918,166	\$808,277
Board Designated	-	-
Temporarily Restricted	\$4,630	-
Total Net Assets	\$922,796	\$808,277
Total Liabilities & Net Assets	\$953,273	\$829,761

FINANCIALS



Vermont Adaptive Ski and Sports Statement of Activities & Changes in Net Assets For Years Ended October 31, 2016

NET ASSETS ACTIVITIES & CHANGES	2016	2015
Revenues, Gains & Other Support		
Program Fees	\$717,897	\$717,162
Special Events	\$5,943	\$14,677
Grants	\$108,203	\$118,618
Operating Contributions	\$204,808	\$156,222
Net Assets Released From Donor Restrictions For Operations	-	-
Total Revenues, Gains & Other Support	\$1,090,851	\$1,006,679
Expenses		
Program Activities		
Program Expenses	\$426,950	\$392,805
Salaries & Wages	\$435,503	\$359,733
Depreciation Expense	\$33,612	\$47,751
Provison For Bad Debts	-	-
Total Program Activities	\$896,065	\$800,289
Support Services		
Management & General	\$158,860	\$134,587
Fundraising	-	-
Total Support Services	\$158,860	\$134,587
Total Expenses	\$1,054,925	\$934,876
Surplus (deficit) of Revenues Over Expenses	\$35,926	\$71,803
Non-Operating Activities		
Non-Operating Contributions	\$23,092	\$58,694
Investment Income, Net	\$935	(\$323)
Rent Income	-	(\$909)
Grants for Long-Term Investment	\$50,000	-
Equity Income from Subsidiary	\$4,566	-
Total Non-Operating Activities	\$78,593	\$57,462
Change In Net Assets	\$114,519	\$129,265
Net Assets, Beginning Of Year	\$808,277	\$679,012
Prior Period Adjustments	-	-
Net Assets, End Of Year	\$922,796	\$808,277



FUNDRAISING EVENTS

VERMONT 100-MILE ENDURANCE RUN OR RIDE:

One of the only round-the-clock ultra marathons held in the U.S.

AMOUNT RAISED: \$128,715

23RD ANNIVERSARY OF THE VERMONT 50 MOUNTAIN BIKE AND ENDURANCE RUN AT ASCUTNEY MOUNTAIN:

Mountain bikers and runners.

AMOUNT RAISED: \$44,830

6TH ANNUAL LONG TRAIL CENTURY RIDE TO BENEFIT VERMONT ADAPTIVE SKI AND SPORTS:

20-, 60- and 100-mile bike riders, plus an après-ride party at the brewery.

AMOUNT RAISED: \$227,294

ANNUAL ALLEN CLARK HILL CLIMB:

In honor of long-time Mad River Valley Resident Allen Clark.

AMOUNT RAISED: \$247

VSMC 5K RUN/WALK:

Local charity run/walk.

AMOUNT RAISED: \$2,381



PROGRAMMING & VOLUNTEERS



More than 400 highly trained volunteer instructors and outing leaders contribute to the success of our programs. Those people collectively donate about 24,000 hours of their time and talent annually. More than 3,000 outings are held each year and since Vermont Adaptive's inception in 1987, the organization has served approximately 10,000 different people of all ages and abilities.

- Alpine Skiing
- Canoeing & Kayaking
- Cycling
- School Outreach
- Sailing
- Paddleboarding
- Specialty Events
- Presentations at Conferences & in Classrooms
- Goalball
- Adventure Weekends
- Snowshoeing
- C.O.R.E. Connections
- Cross Country Skiing
- Snowboarding
- EcoAble Adventures
- Wellness Retreats
- Mountain Biking
- Veterans Programs

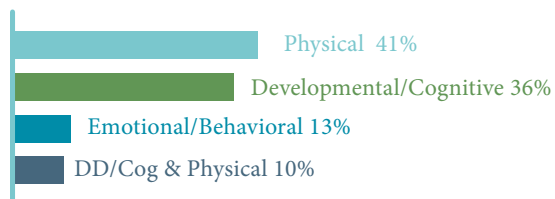


WHO WE SERVE

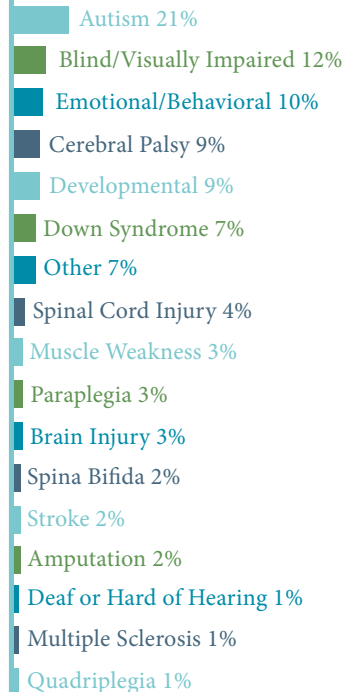


Vermont Adaptive works with individuals who have a wide range of physical, cognitive and developmental, and emotional/behavioral disabilities. We serve private clients as well as many school, community, therapeutic, recreational, and alternative programs.

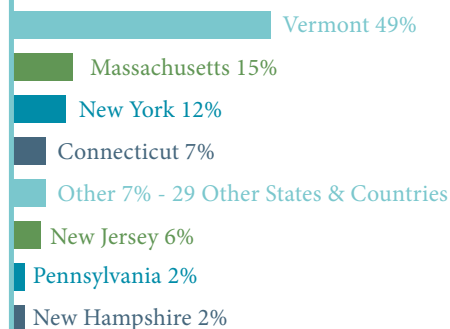
We work with people who have a variety of different disabilities including:



Disabilities



Disabilities Served



Our Participants Hail From

EQUIPMENT



It is hard to imagine ski equipment that allows those who cannot stand or walk to have the ability to experience the sport of skiing. Recently, technology has transformed adaptive ski equipment from heavy, awkward pieces of machinery into light, dynamic and user-friendly tools. Technological advances have been instrumental in enabling those with disabilities to participate in a wider range of recreational activities, however, those advances make participating in these sports cost prohibitive for many.

For example, the adaptive sailboat that is specifically designed for people with spinal cord injuries cost the program more than \$10,000. As a result, more and more of these individuals have come to rely on Vermont Adaptive to provide them with the opportunity to enjoy sports in the great and beautiful Vermont outdoors.

Some Vermont Adaptive Purchases FY16

- Biathlon Laser Gun
- Recumbent bicycles
- Terra Trike
- Equipment Trailer for programming
- 2016 Ford Transit 15-Passenger Van
- 2011 Chevrolet Silverado Pick Up Truck

