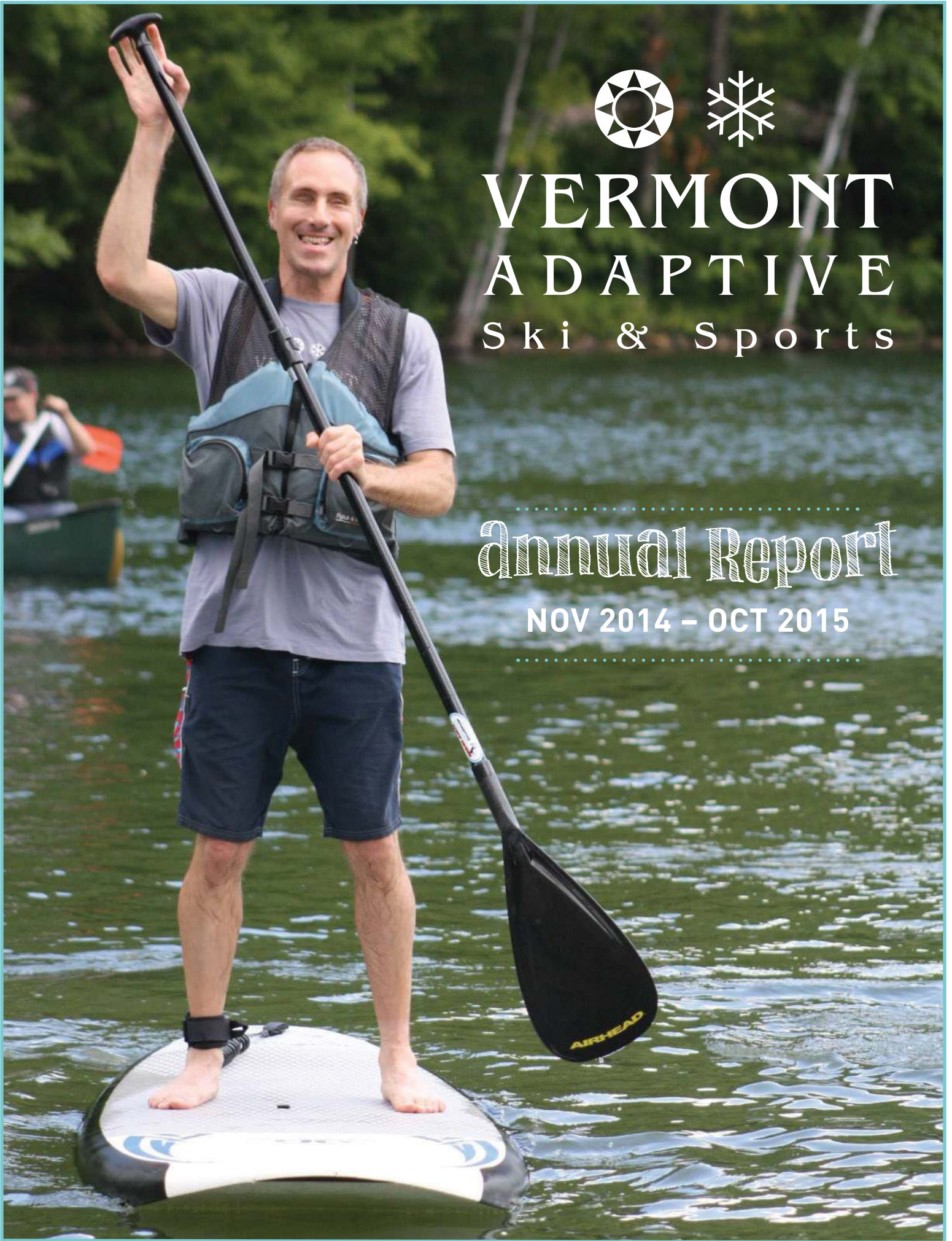




VERMONT ADAPTIVE Ski & Sports

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Annual Report
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NOV 2014 – OCT 2015
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WHO WE ARE



Vermont Adaptive Ski and Sports is the largest year-round disabled sports non-profit organization in Vermont to offer daily, diverse program opportunities and unique, specialized equipment. Vermont Adaptive promotes independence and furthers equality through access and instruction to sports and recreational opportunities including alpine skiing, snowboarding, and other winter sports; kayaking, canoeing, sailing, cycling, hiking, rock climbing, tennis, horseback riding, and more. We serve clients of all abilities with physical, cognitive and emotional disabilities from all over the world in three locations in the winter in Vermont – Killington Resort and Pico Mountain in Killington; Sugarbush Resort in Warren; and Bolton Valley in Bolton. Summer programs are provided in various locations state-wide.

STAFF – FY15

Erin Fernandez, Executive Director
Maggie Burke, Managing Director
Kip Dalury, Office Manager
Kim Jackson, Director of Communications & Outreach
Tom Alcorn, Senior Program Coordinator
Kelly Walsh, Program Coordinator
Olivia Joseph, Program Coordinator
Mac Janney, Development Coordinator
Anne Koch, Projects & Services Assistant

BOARD OF DIRECTORS – FY15

Henry Erickson, President, Warren, VT
Paul Toth, Vice President, Williston, VT
Andy Cook, Treasurer, Waitsfield, VT
Phil Black, Secretary, Killington, VT
Tori Pesek, Waitsfield, VT
Mike Doten, Pomfret, VT
Ross Almo, Mendon, VT
Beth Cook, Waitsfield, VT
Kelly Lange, Killington, VT
Kyle Lewis Opuszynski, Adamant, VT
Chuck Allen, Honorary, Shoreham, VT
Laura Farrell, Honorary, W. Windsor, VT



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Sign up for our E-NEWS, visit our website at vermontadaptive.org

OUR MISSION



Vermont Adaptive Ski and Sports is committed to empowering individuals with disabilities.

We promote independence & further equality through access and instruction to sports and recreational activities.



“...TOP NOTCH, VERY CARING, AND AND SUPER SUPPORTIVE.”

HIGHLIGHTS

Vermont Adaptive once again hosted **The United States Association of Blind Athletes' (USABA) Annual Winter Ski Festival** at Pico Mountain for the ninth year in a row. Athletes from across the country with visual impairments were given the opportunity to learn to ski or race in the sports of alpine and Nordic skiing.

Other partnerships matured this year as well as Vermont Adaptive hosted new clients from **Spaulding Rehabilitation, the Division for the Blind and Visually Impaired, and Zeno Mountain Farms** to name a few.



As part of its outreach, Vermont Adaptive continued to exhibit at **Abilities Expo Boston and the Boston Ski and Snowboard Expo**. Other events and partnerships included being the beneficiary for the second year of the **Subaru Share the Love** campaign (Vermont Adaptive was the local charity of choice for Rutland's Kinney Subaru) as well as the **Vermont Sports Medicine Center 5K Run/Walk**.

Nearly 600 cyclists participated in the **5th Annual Long Trail Century Ride to benefit Vermont Adaptive**. Long Trail Brewery was the title sponsor for the fourth year in a row and has become an integral partnership to the organization. A large après-ride party was held at the brewery in Bridgewater Corners after the ride. All riders began and ended their rides at the brewery. Killington Resort again sponsored the ride, as did many local businesses including Phil Black (ride founder) of the Lookout Tavern.

Vermont Adaptive proactively participated in the national **#GivingTuesday** campaign, highlighting the first Tuesday in December when people are encouraged to give back and/or pay it forward to their community or favorite charity. A new program called **C.O.R.E. Connections** launched this year as well, due in part to a grant from the Bowes Health Trust, allowing Vermont Adaptive to begin a pilot program for wellness camps and retreats in the Rutland County area. The organization partnered with the **Vermont Department of Tourism and Travel** to produce a website highlighting all of the outdoor recreational places in the state with access for people with disabilities. This was in an effort to celebrate the 25th anniversary of passing of the Americans with Disabilities Act and the project highlighted a number of Vermont Adaptive participants.

HIGHLIGHTS GALLERY



FINANCIALS



Vermont Adaptive Ski and Sports Statement of Financial Position As of October 31, 2015

ASSETS	2015	2014
Current Assets		
Cash	\$137,833	\$19,295
Grants Receivable	-	\$13,678
Prepaid Expenses	\$1,564	\$444
Total Current Assets	\$139,397	\$33,417
Equipment		
Equipment	\$232,026	\$168,465
Construction in Progress	-	-
Less: Accumulated Depreciation	(\$193,483)	(\$145,732)
Net Equipment	\$38,543	\$22,733
Other Assets		
Investments	\$4,025	\$2,947
Property Held For Investment	\$647,796	\$645,503
Totals Other Assets	\$651,821	\$648,450
Totals Assets	\$829,761	\$704,600
LIABILITIES		
Current Liabilities		
Accounts Payable	\$10,657	\$6,687
Accrued Payroll & Related	\$10,826	\$6,701
Total Current Liabilities	\$21,483	\$13,388
Other Current Liabilities	\$1	\$10,000
Line of Credit Payable	-	\$2,200
Deferred Revenue	\$1	\$12,200
Total Other Current Liabilities	\$21,484	\$25,588
Total Liabilities		
NET ASSETS		
Unrestricted		
Unrestricted	\$808,277	\$679,012
Board Designated	-	-
Temporarily Restricted	-	-
Total Net Assets	\$808,277	\$679,012
Total Liabilities & Net Assets	\$829,761	\$704,600

FINANCIALS



Vermont Adaptive Ski and Sports Statement of Activities & Changes in Net Assets For Years Ended October 31, 2015

NET ASSETS ACTIVITIES & CHANGES	2015	2014
Revenues, Gains & Other Support		
Program Fees	\$717,162	\$614,451
Special Events	\$14,677	\$3,942
Grants	\$118,618	\$6,500
Operating Contributions	\$156,222	\$126,330
Net Assets Released From Donor Restrictions For Operations	-	-
Total Revenues, Gains & Other Support	\$1,006,679	\$751,223
Expenses		
Program Activities		
Program Expenses	\$392,805	\$355,142
Salaries & Wages	\$359,733	\$313,685
Depreciation Expense	\$47,751	\$27,256
Provison For Bad Debts	-	-
Total Program Activities	\$800,289	\$696,083
Support Services		
Management & General	\$134,587	\$115,410
Fundraising	-	\$7,061
Total Support Services	\$134,587	\$122,471
Total Expenses	\$934,876	\$818,554
Surplus (deficit) of Revenues Over Expenses	\$71,803	(\$67,331)
Non-Operating Activities		
Non-Operating Contributions	\$58,694	\$233,742
Investment Income, Net	(\$323)	(\$11)
Rent Income	(\$909)	-
Loss On Sale Of Property Held For Investment	-	-
Net Assets Released From Donor Restrictions For Capital Expenditures	-	-
Total Non-Operating Activities	\$57,462	\$233,731
Change In Net Assets	\$129,265	\$166,400
Net Assets, Beginning Of Year	\$679,012	\$512,612
Prior Period Adjustments	-	-
Net Assets, End Of Year	\$808,277	\$679,012

FUNDRAISING



VERMONT 100-MILE ENDURANCE RUN OR RIDE:

One of the only round-the-clock ultra marathons held in the U.S.

AMOUNT RAISED: \$87,493

22ND ANNIVERSARY OF THE VERMONT 50 MOUNTAIN BIKE AND ENDURANCE RUN AT ASCUTNEY MOUNTAIN:

Mountain bikers and runners.

AMOUNT RAISED: \$44,857

5TH ANNUAL LONG TRAIL CENTURY RIDE TO BENEFIT VERMONT ADAPTIVE SKI AND SPORTS:

20-, 60- and 100-mile bike riders, plus an après-ride party at the brewery.

AMOUNT RAISED: \$194,809

ANNUAL ALLEN CLARK HILL CLIMB:

In honor of long-time Mad River Valley Resident Allen Clark.

AMOUNT RAISED: \$2,265

VSMC 5K RUN/WALK:

Local charity run/walk.

AMOUNT RAISED: \$2,428

BOLTON VALLEY 5K:

A fun 5K run/walk charity event on the Nordic Trails at Bolton Valley.

AMOUNT RAISED: \$1,177



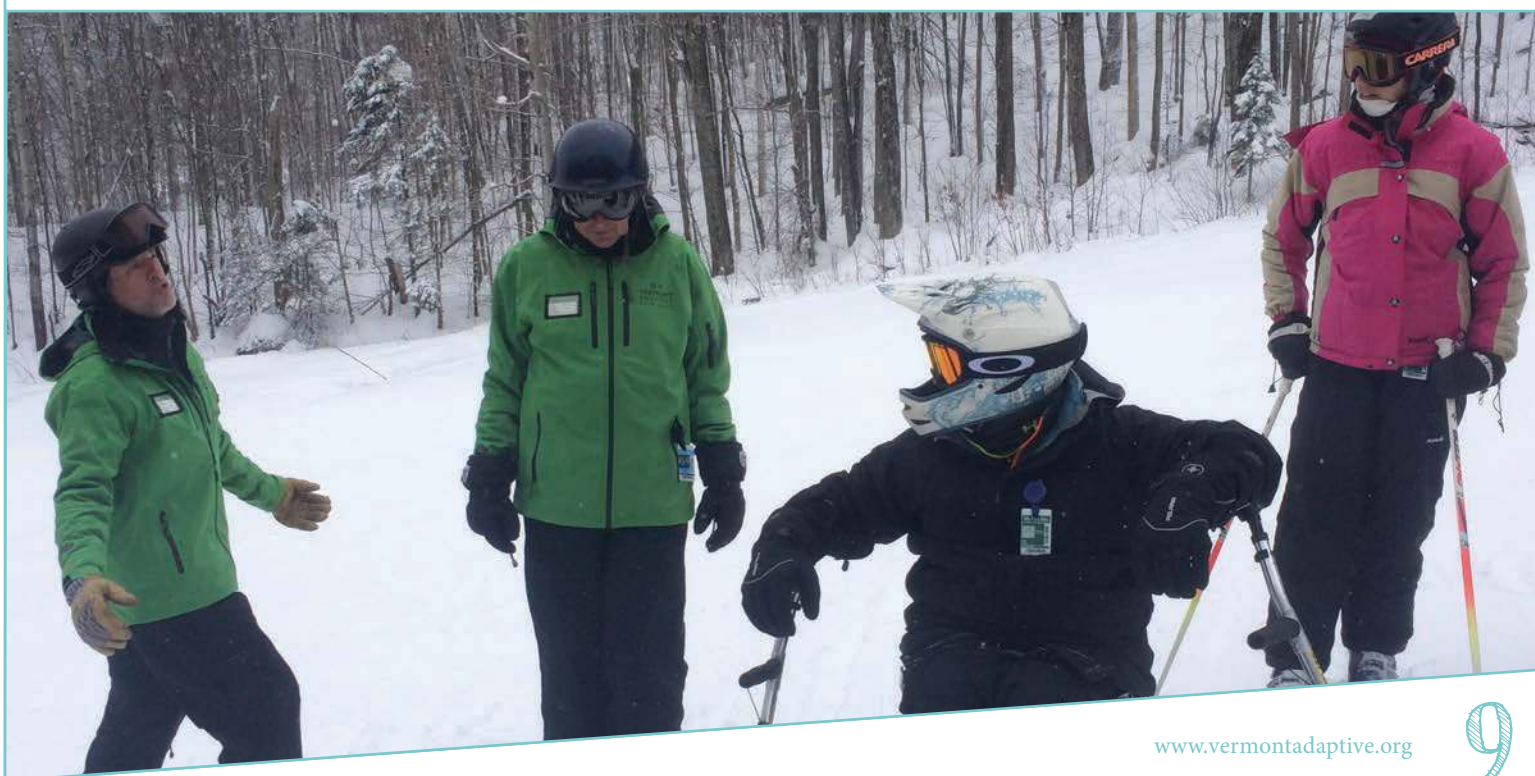
YEAR-ROUND

PROGRAMMING



Here at Vermont Adaptive we use many different techniques and equipment. Our techniques we derive from professional standards and organizations, and we keep a current inventory of adaptive equipment. In reality, there is simply not enough storage space to cover every technique and piece of equipment out there. Many of these are merely the starting point and then adapted to fit the individual's needs as the lesson progresses. Every lesson we teach is tailored for the individual. Equipment and teaching techniques are constantly changing and evolving as technology advances.

Alpine Skiing
Cross Country Skiing
Snowboarding
Indoor Rock Climbing
Camping
Tennis
Sailing
Goalball
Canoeing and Kayaking
Adventure Weekends
Cycling
Specialty Events
Guided Burlington Bike Path Trips
Hiking
Beeper Baseball



WHO WE SERVE



Vermont Adaptive works with individuals who have a wide range of physical, mental and development disabilities. We serve private clients as well as many school, community, therapeutic, recreational, and alternative programs.

We work with people who have a variety of different disabilities including:

Deaf & Heard of Hearing
 Spina Bifida
 Multiple Sclerosis
 Quadriplegia
 Blind & Visually Impaired

Continued:

Emotional/Behavioral Disabilities
 Autism/Spectrum
 Muscle Weakness
 Developmental Disabilities
 Cerebral Palsy
 Paraplegia
 Amputations & Limb Differences
 Traumatic Brain Injuries
 Physical Impairments
 Stroke
 Wounded Veterans



EQUIPMENT



It is hard to imagine ski equipment that allows those who cannot stand or walk to have the ability to experience the sport of skiing. Recently, technology has transformed adaptive ski equipment from heavy, awkward pieces of machinery into light, dynamic and user-friendly tools. Technological advances have been instrumental in enabling those with disabilities to participate in a wider range of recreational activities, however, those advances make participating in these sports cost prohibitive for many.

For example, the adaptive sailboat that is specifically designed for people with spinal cord injuries cost the program more than \$10,000. As a result, more and more of these individuals have come to rely on Vermont Adaptive to provide them with the opportunity to enjoy sports in the great and beautiful Vermont outdoors.

Upwards of \$50,000 in generous restricted donations were given to Vermont Adaptive for equipment purchases this past year. Some of those purchases included:

- 3 Bi-Unique Skis
- Stand-Up Paddleboards
- Ford Passenger Van & Equipment Trailer
- 4 Adaptive Mountain Bikes

