



VERMONT ADAPTIVE Ski & Sports



.....
annual Report
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NOV 2013 – OCT 2014

WHO WE ARE



Vermont Adaptive Ski and Sports is the largest year-round disabled sports non-profit organization in Vermont to offer daily, diverse program opportunities and unique, specialized equipment. Vermont Adaptive promotes independence and furthers equality through access and instruction to sports and recreational opportunities including alpine skiing, snowboarding, and other winter sports; kayaking, canoeing, sailing, cycling, hiking, rock climbing, tennis, horseback riding, and more. We serve clients of all abilities with physical, cognitive and emotional disabilities from all over the world in three locations in the winter in Vermont – Killington Resort and Pico Mountain in Killington; Sugarbush Resort in Warren; and Bolton Valley in Bolton. Summer programs are provided in various locations state-wide.

STAFF – FY14

Erin Fernandez, Executive Director
Kip Dalury, Office Manager
Kim Jackson, Director of Communications & Outreach
Tom Alcorn, Senior Program Coordinator
Heather Timins, Program Coordinator
Amber Tierney, Program Coordinator
Mac Janney, Development Coordinator
Julie Markarian, AmeriCorps VISTA

BOARD OF DIRECTORS – FY14

Henry Erickson, President, Warren, VT
Paul Toth, Vice President, Williston, VT
Andy Cook, Treasurer, Waitsfield, VT
Phil Black, Secretary, Killington, VT
Tori Pesek, Waitsfield, VT
Mike Doten, Pomfret, VT
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Laura Farrell, Honorary, W. Windsor, VT



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Sign up for our E-NEWS, visit our website at vermontadaptive.org

OUR MISSION



Vermont Adaptive Ski and Sports is committed to empowering individuals with disabilities.

We promote independence & further equality through access and instruction to sports and recreational activities.



“...TOP NOTCH, VERY CARING, AND AND SUPER SUPPORTIVE.”

HIGHLIGHTS

Andrea Mead Lawrence Lodge Opens at Pico Mountain November 2013 - New Permanent Home and State Headquarters for Vermont Adaptive

- During the winter of 2012, fundraising began in earnest for the new \$1.3 million access-for-all building and permanent home for Vermont Adaptive at Pico Mountain. In partnership with the Pico Ski Education Foundation, Vermont Adaptive raised nearly half of the fundraising goal, and continued to fundraise in the spring with individual solicitations and small house parties. The Killington regional community stepped forward as well, with many businesses holding fundraisers to raise money for the new facility, and/or making Vermont Adaptive the beneficiary of select events.

Vermont Adaptive owns the first floor of the 6,000 sq. ft. facility. Located between the existing Pico Ski Club building and the Pico Base Lodge, the facility connects to both buildings via outdoor balconies and decks on the second floor. The building is specifically designed for participants in Vermont Adaptive's programs, providing easy accessibility for all, regardless of one's disability. An elevator will connect the first and second floors.

NBF Architects of Rutland designed the building. First floor includes more than 1,000 sq. ft. for programs, a Chill Zone (or quiet room) for those participants who need a reprieve from constant stimulation; a workshop and storage area to protect and maintain the valuable adaptive equipment that costs between \$1,500 and \$5,000 per piece; state headquarters offices for Vermont Adaptive administrative and program staff, maximized program space with room for wheelchairs, equipment, supplies, instructors, and even a place for guide dogs to rest.

Vermont Adaptive implemented its new EcoAble Adventures environmental programming. The program incorporated Leave No Trace principles and other environmental education and initiatives into existing programs as well as school outreach classrooms.

Vermont Adaptive once again hosted **The United States Association of Blind Athletes' (USABA) Annual Winter Ski Festival** at Pico Mountain for the eighth year in a row. Athletes from across the country with visual impairments were given the opportunity to learn to ski or race in the sports of alpine and Nordic skiing.

Other partnerships matured this year as well as Vermont Adaptive hosted new clients from **Mt. Sinai Hospital, the Wounded Warrior Project/10th Mountain Division, Spaulding Rehabilitation**, and the **Division for the Blind and Visually Impaired** to name a few.

As part of its outreach, Vermont Adaptive exhibited at **Abilities Expo Boston** and the **Boston Ski and Snowboard Expo**. Other new events and partnerships included being the beneficiary of the **Audi Quattro Cup** (through Kinney Audi in Rutland) and the **Subaru Share the Love** campaign (Vermont Adaptive was the local charity of choice for Rutland's Kinney Subaru). The **ONE Killington Golf Tournament** also named Vermont Adaptive as its event's beneficiary.

Nearly 500 cyclists participated in the **4th Annual Long Trail Century Ride to benefit Vermont Adaptive**. Long Trail Brewery was the title sponsor for the third year in a row and has become an integral partnership to the organization. A large après-ride party was held at the brewery in Bridgewater Corners after the ride. All riders began and ended their rides at the brewery. Killington Resort again sponsored the ride, as did many local businesses including Phil Black (ride founder) of the Lookout Tavern.

Vermont Adaptive signed on and **implemented its first-ever donor/customer relations management system called DonorPro**. The database conversion, from multiple sources within the organization to one new central location, was an ongoing process throughout the year. The platform will be used to cultivate donor relations, manage donor gifts more effectively and ultimately increase donations and gifts as a whole.

HIGHLIGHTS GALLERY



Andrea Mead Lawrence Lodge at Pico Mountain



4th Annual Long Trail Century Ride



Andrea Mead Lawrence Lodge at Pico Mountain



Bolton 5K



Andrea Mead Lawrence Lodge at Pico Mountain



Vermont 50

FINANCIALS



Vermont Adaptive Ski and Sports Statement of Financial Position As of October 31, 2014

ASSETS	2014	2013
Current Assets		
Cash	\$19,295	\$89,954
Grants Receivable	\$13,678	-
Prepaid Expenses	\$444	\$549
Total Current Assets	\$33,417	\$90,503
Equipment		
Equipment	\$168,465	\$137,424
Construction in Progress	-	\$714,510
Less: Accumulated Depreciation	(\$145,732)	(\$118,476)
Net Equipment	\$22,733	\$733,458
Other Assets		
Investments	\$2,947	\$16,548
Property Held For Investment	\$645,503	-
Totals Other Assets	\$648,450	\$16,548
Totals Assets	\$704,600	\$840,509
LIABILITIES		
Current Liabilities		
Accounts Payable	\$6,687	\$162,851
Accrued Payroll & Related	\$6,701	\$5,295
Total Current Liabilities	\$13,388	\$168,146
Other Current Liabilities	\$10,000	-
Line of Credit Payable	\$2,200	-
Deferred Revenue	\$12,200	-
Total Other Current Liabilities	\$25,588	-
Total Liabilities		
NET ASSETS		
Unrestricted		
Unrestricted	\$679,012	\$667,355
Board Designated	-	-
Temporarily Restricted	-	\$5,008
Total Net Assets	\$679,012	\$672,363
Total Liabilities & Net Assets	\$704,600	\$840,509

FINANCIALS



Vermont Adaptive Ski and Sports Statement of Activities & Changes in Net Assets For Years Ended October 31, 2014

NET ASSETS ACTIVITIES & CHANGES	2014	2013
Revenues, Gains & Other Support		
Program Fees	\$614,451	\$542,914
Special Events	\$3,942	\$7,287
Grants	\$6,500	\$20,000
Operating Contributions	\$126,330	\$128,899
Net Assets Released From Donor Restrictions For Operations	-	-
Total Revenues, Gains & Other Support	\$751,223	\$699,100
Expenses		
Program Activities		
Program Expenses	\$355,142	\$329,911
Salaries & Wages	\$313,685	\$280,820
Depreciation Expense	\$27,256	\$14,028
Provison For Bad Debts	-	-
Total Program Activities	\$696,083	\$624,759
Support Services		
Management & General	\$115,410	\$101,377
Fundraising	\$7,061	-
Total Support Services	\$122,471	\$101,377
Total Expenses	\$818,554	\$726,136
Surplus (deficit) of Revenues Over Expenses	(\$67,331)	(\$27,036)
Non-Operating Activities		
Non-Operating Contributions	\$233,742	\$224,852
Investment Income, Net	\$11	\$13,293
Rent Income	-	\$4,950
Loss On Sale Of Property Held For Investment	-	(\$32,502)
Net Assets Released From Donor Restrictions For Capital Expenditures	-	-
Total Non-Operating Activities	\$233,731	\$210,593
Change In Net Assets	\$166,400	\$183,557
Net Assets, Beginning Of Year	\$512,612	\$488,806
Prior Period Adjustments	-	-
Net Assets, End Of Year	\$679,012	\$672,363

FUNDRAISING



VERMONT 100-MILE ENDURANCE RUN OR RIDE:

One of the only round-the-clock ultra marathons held in the U.S.

AMOUNT RAISED: \$54,121

21ST ANNIVERSARY OF THE VERMONT 50 MOUNTAIN BIKE AND ENDURANCE RUN AT ASCUTNEY MOUNTAIN:

Mountain bikers and runners.

AMOUNT RAISED: \$65,922

4TH ANNUAL LONG TRAIL CENTURY RIDE TO BENEFIT VERMONT ADAPTIVE SKI AND SPORTS:

20-, 60- and 100-mile bike riders, plus an après-ride party at the brewery.

AMOUNT RAISED: \$134,885

ANNUAL ALLEN CLARK HILL CLIMB:

In honor of long-time Mad River Valley Resident Allen Clark.

AMOUNT RAISED: \$2,620

VSMC 5K RUN/WALK:

A fun 5K walk/run in Rutland with proceeds benefiting Vermont Adaptive.

AMOUNT RAISED: \$1,736



YEAR-ROUND

PROGRAMMING



Here at Vermont Adaptive we use many different techniques and equipment. Our techniques we derive from professional standards and organizations, and we keep a current inventory of adaptive equipment. In reality, there is simply not enough storage space to cover every technique and piece of equipment out there. Many of these are merely the starting point and then adapted to fit the individual's needs as the lesson progresses. Every lesson we teach is tailored for the individual. Equipment and teaching techniques are constantly changing and evolving as technology advances.

Alpine Skiing
Cross Country Skiing
Snowboarding
Indoor Rock Climbing
Camping
Tennis
Sailing
Goalball
Canoeing and Kayaking
Adventure Weekends
Cycling
Specialty Events
Guided Burlington Bike Path Trips
Hiking
Beeper Baseball



WHO WE SERVE



Vermont Adaptive works with individuals who have a wide range of physical, mental and development disabilities. We serve private clients as well as many school, community, therapeutic, recreational, and alternative programs.

We work with people who have a variety of different disabilities including:

Deaf & Heard of Hearing
Spina Bifida
Multiple Sclerosis
Quadriplegia
Blind & Visually Impaired

Continued:

Emotional/Behavioral Disabilities
Autism/Spectrum
Muscle Weakness
Developmental Disabilities
Cerebral Palsy
Paraplegia
Amputations & Limb Differences
Traumatic Brain Injuries
Physical Impairments
Stroke
Wounded Veterans



EQUIPMENT



It is hard to imagine ski equipment that allows those who cannot stand or walk to have the ability to experience the sport of skiing. Recently, technology has transformed adaptive ski equipment from heavy, awkward pieces of machinery into light, dynamic and user-friendly tools. Technological advances have been instrumental in enabling those with disabilities to participate in a wider range of recreational activities, however, those advances make participating in these sports cost prohibitive for many.

For example, the adaptive sailboat that is specifically designed for people with spinal cord injuries cost the program more than \$10,000. As a result, more and more of these individuals have come to rely on Vermont Adaptive to provide them with the opportunity to enjoy sports in the great and beautiful Vermont outdoors.

Upwards of \$50,000 in generous restricted donations were given to Vermont Adaptive for equipment purchases this past year. Some of those purchases included:

- Terra Trike
- Kayaks & Paddles
- (2) Tandem Bikes

