



# VERMONT ADAPTIVE Ski & Sports



.....  
*annual Report*  
.....

NOV 2012 – OCT 2013

# WHO WE ARE



Vermont Adaptive Ski and Sports is the largest year-round disabled sports non-profit organization in Vermont to offer daily, diverse program opportunities and unique, specialized equipment. Vermont Adaptive promotes independence and furthers equality through access and instruction to sports and recreational opportunities including alpine skiing, snowboarding, and other winter sports; kayaking, canoeing, sailing, cycling, hiking, rock climbing, tennis, horseback riding, and more. We serve clients of all abilities with physical, cognitive and emotional disabilities from all over the world in three locations in the winter in Vermont – Killington Resort and Pico Mountain in Killington; Sugarbush Resort in Warren; and Bolton Valley in Bolton. Summer programs are provided in various locations statewide.

## STAFF – FY13

**Erin Fernandez**, Executive Director  
**Dave D'Angelo**, Senior Program Coordinator  
**Julie Smith**, Program Coordinator  
**Tom Alcorn**, Program Coordinator  
**Kip Dalury**, Office Manager  
**Mac Janney**, Development Coordinator  
**Kim Jackson**, Communications and Outreach Director

## BOARD OF DIRECTORS – FY13

**Henry Erickson**, President, Warren, VT  
**Paul Toth**, Vice President, Williston, VT  
**Tori Pesek**, Treasurer, Waitsfield, VT  
**Mary T. "Punkin" Holland**, Secretary, Killington, VT  
**Mike Doten**, Pomfret, VT  
**Linda Goodspeed**, Rutland, VT  
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**Sarah Narkewicz**, Rutland, VT  
**Eileen Casey**, South Burlington, VT  
**Chuck Allen**, Honorary, Shoreham, VT  
**Laura Farrell**, Honorary, W. Windsor, VT  
**Rich Reisner**, Honorary, Waitsfield, VT



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# OUR MISSION



Vermont Adaptive Ski and Sports is committed to empowering individuals with disabilities.

We promote independence & further equality through access and instruction to sports and recreational activities.



“...TOP NOTCH, VERY CARING, AND AND SUPER SUPPORTIVE.”

# HIGHLIGHTS

- ..... Vermont Adaptive once again hosted **The United States Association of Blind Athletes' (USABA) Annual Winter Ski Festival at Pico Mountain** for the sixth year in a row. Athletes from across the country with visual impairments were given the opportunity to learn to ski or race in the sports of alpine and Nordic skiing as well as learn to use biathlon equipment.
  - ..... Nearly 400 cyclists participated in the **3rd Annual Long Trail Century Ride**. Long Trail Brewery was the title sponsor for the second year. A large après-ride party was held at the brewery in Bridgewater Corners after the ride. All riders began and ended their rides at the brewery. Killington Resort again sponsored the ride, as did many local businesses including Phil Black (ride founder) of the Lookout Tavern.
  - ..... Vermont Adaptive fielded a team of five athletes, including a 22-year-old athlete who lost his leg to Septicemia when he was about 10-months-old, in the **Spartan Charity Challenge** in September. The Charity Challenge was just one of many events at the Reebok Spartan Race World Championships at Killington in 2013. Athlete Vasu Sojitra, the husband and wife duo of Jim and Lindsay Sweeney, Vermont Adaptive volunteers, and Sojitra's friends, Branham Snyder and Spencer Fitz-Gerald, rounded out the team of five. The Sweeney's daughter, Hayley, is a client, and was on hand to help strategize with the team.
  - ..... In December, Vermont Adaptive, in partnership with Pico Ski Education Foundation and the Andrea Mead Lawrence family, announced that the organization's new headquarters would be named the **Andrea Mead Lawrence Lodge at Pico Mountain**. The Lawrence family committed to help raise \$250,000 necessary to complete the \$1.3 million facility. In addition, U.S. Paralympian Champion Sarah Will, who also hailed from Pico and is a Pico Ski Club alumni, partnered with the two organizations to raise more than \$60,000 as well. The "Access for All" Elevator and Foyer will be named in her honor. A special ceremony and official announcement was held on the building site on Dec. 15, 2012.
  - ..... The organization entered a partnership with the Turtle Ridge Foundation, in which the Foundation donated \$100,000 to the organization's new permanent state headquarters at Pico Mountain. Vermont Adaptive's new home, the first floor of the Andrea Mead Lawrence Lodge at Pico Mountain, was named the **Turtle Ridge Center, home of Vermont Adaptive Ski and Sports**. The Turtle Ridge Foundation, founded in 2005 by Olympic Gold Medalist and World Champion Bode Miller and his family, is a non-profit organization supporting adaptive and youth sports programs.
- The concrete contractor for the footings and frost walls, Robert Carrera, poured the foundation for the AML Lodge in November 2012. Framing continued in April 2013 with a significant seasonal head start. Fundraising continued in earnest throughout the winter, spring and summer of 2013, as well as construction of the facility.

# HIGHLIGHTS GALLERY



Spartan Race



Construction - Andrea Mead Lawrence Lodge at Pico Mountain



Spartan Race



Construction - Andrea Mead Lawrence Lodge at Pico Mountain



Andrea Mead Lawrence Lodge at Pico Mountain



Andrea Mead Lawrence Lodge at Pico Mountain

# FINANCIALS



## Vermont Adaptive Ski and Sports Statement of Financial Position As of October 31, 2013

| <b>ASSETS</b>                             | <b>2013</b>      |
|---|------------------|
| Current Assets                            |                  |
| Cash                                      | \$89,954         |
| Grants Receivable                         | -                |
| Prepaid Expenses                          | \$549            |
| Total Current Assets                      | \$90,503         |
| Equipment                                 |                  |
| Equipment                                 | \$137,424        |
| Construction in Progress                  | \$714,510        |
| Less: Accumulated Depreciation            | (\$118,476)      |
| Net Equipment                             | \$733,458        |
| Other Assets                              |                  |
| Investments                               | \$16,548         |
| Property Held For Investment              | -                |
| Totals Other Assets                       | \$16,548         |
| <b>Totals Assets</b>                      | <b>\$840,509</b> |
| <b>LIABILITIES</b>                        |                  |
| Current Liabilities                       |                  |
| Accounts Payable                          | \$162,851        |
| Accrued Payroll & Related                 | \$5,295          |
| Total Current Liabilities                 | \$168,146        |
| Total Liabilities                         | \$168,146        |
| Commitments                               | -                |
| <b>NET ASSETS</b>                         |                  |
| Unrestricted                              |                  |
| Unrestricted                              | \$667,355        |
| Board Designated                          | -                |
| Temporarily Restricted                    | \$5,008          |
| Total Net Assets                          | \$672,363        |
| <b>Total Liabilities &amp; Net Assets</b> | <b>\$840,509</b> |

# FINANCIALS



## Vermont Adaptive Ski and Sports Statement of Cash Flow For Years Ended October 31, 2013

### CASH FLOW

**2013**

#### Cash Flows From Operating Activities

|  |           |
|--|-----------|
| Change in Net Assets   | \$183,557 |
| Adjustments to reconcile change in Net Assets<br>to Net Cash provided by Operating Activities: |           |
| Depreciation   | \$14,028  |
| Loss on Sale of property held for Investment   | \$32,502  |
| Provision for Bad Debts  | -         |
| (Increase) decrease in the following Assets:   |           |
| Grants Receivable  | \$5,742   |
| Prepaid Expenses   | \$1,034   |
| (Increase) decrease in the following Liabilities:  |           |
| Accounts Payable   | \$159,170 |
| Accrued Payroll & Related  | \$1,143   |
| Net Cash Provided by Operating Activities  | \$397,176 |

#### Cash Flows From Investing Activities

|  |             |
|--|-------------|
| Realized Gain on Investments                     | (\$2,289)   |
| Unrealized Gain on Investments                   | (\$6,330)   |
| Purchase of Equipment                            | (\$3,359)   |
| Additions to Construction in Progress            | (\$663,211) |
| Proceeds On Sale of Investment                   | \$158,935   |
| Proceeds On Sale of Property Held for Investment | \$50,008    |
| Net Cash Used in Investing Activities            | (\$466,246) |

|                                 |            |
|---------------------------------|------------|
| Net Increase (decrease) In Cash | (\$69,070) |
|---------------------------------|------------|

|                         |           |
|-------------------------|-----------|
| Cash, Beginning Of Year | \$159,024 |
|-------------------------|-----------|

|                   |          |
|-------------------|----------|
| Cash, End Of Year | \$89,954 |
|-------------------|----------|

#### Supplement Disclosure of Cash Flow Information

|               |   |
|---------------|---|
| Interest Paid | - |
|---------------|---|

# FINANCIALS



## Vermont Adaptive Ski and Sports Statement of Activities & Changes in Net Assets For Years Ended October 31, 2013

| <b>NET ASSETS ACTIVITIES &amp; CHANGES</b>                           | <b>2013</b>      |
|--|------------------|
| <b>Revenues, Gains &amp; Other Support</b>                           |                  |
| Program Fees   | \$542,914        |
| Special Events   | \$7,287          |
| Grants   | \$20,000         |
| Operating Contributions  | \$128,899        |
| Net Assets Released From Donor Restrictions For Operations           | -                |
| <b>Total Revenues, Gains &amp; Other Support</b>                     | <b>\$699,100</b> |
| <b>Expenses</b>  |                  |
| Program Activities   |                  |
| Program Expenses   | \$329,911        |
| Salaries & Wages   | \$280,820        |
| Depreciation Expense   | \$14,028         |
| Provison For Bad Debts   | -                |
| <b>Total Program Activities</b>                                      | <b>\$624,759</b> |
| Support Services   |                  |
| Management & General   | \$101,377        |
| <b>Total Support Services</b>  | <b>\$101,377</b> |
| <b>Total Expenses</b>  | <b>\$726,136</b> |
| Surplus (deficit) of Revenues Over Expenses                          | (\$27,036)       |
| <b>Non-Operating Activities</b>                                      |                  |
| Non-Operating Contributions  | \$224,852        |
| Investment Income, Net   | \$13,293         |
| Rent Income  | \$4,950          |
| Loss On Sale Of Property Held For Investment                         | (\$32,502)       |
| Net Assets Released From Donor Restrictions For Capital Expenditures | -                |
| <b>Total Non-Operating Activities</b>                                | <b>\$210,593</b> |
| <b>Change In Net Assets</b>  | <b>\$183,557</b> |
| <b>Net Assets, Beginning Of Year</b>                                 | <b>\$488,806</b> |
| Prior Period Adjustments   | -                |
| <b>Net Assets, End Of Year</b>                                       | <b>\$672,363</b> |



# FUNDRAISING



## VERMONT 100-MILE ENDURANCE RUN OR RIDE:

One of the only round-the-clock ultra marathons held in the U.S.

**AMOUNT RAISED: \$59,142**

## 20TH ANNIVERSARY OF THE VERMONT 50 MOUNTAIN BIKE AND ENDURANCE RUN AT ASCUTNEY MOUNTAIN:

Mountain bikers and runners.

**AMOUNT RAISED: \$48,832**

## 3RD ANNUAL LONG TRAIL CENTURY RIDE TO BENEFIT VERMONT ADAPTIVE SKI AND SPORTS:

20-, 60- and 100-mile bike riders, plus an après-ride party at the brewery.

**AMOUNT RAISED: \$83,308**

## ANNUAL ALLEN CLARK HILL CLIMB:

In honor of long-time Mad River Valley Resident Allen Clark.

**AMOUNT RAISED: \$2,560**

## BOLTON VALLEY 5K TO BENEFIT VERMONT ADAPTIVE:

A fun 5K run/walk charity event on the Nordic Trails at Bolton Valley.

**AMOUNT RAISED: \$1,323**



YEAR-ROUND

# PROGRAMMING



Here at Vermont Adaptive we use many different techniques and equipment. Our techniques we derive from professional standards and organizations, and we keep a current inventory of adaptive equipment. In reality, there is simply not enough storage space to cover every technique and piece of equipment out there. Many of these are merely the starting point and then adapted to fit the individual's needs as the lesson progresses. Every lesson we teach is tailored for the individual. Equipment and teaching techniques are constantly changing and evolving as technology advances.

Alpine Skiing  
Cross Country Skiing  
Snowboarding  
Indoor Rock Climbing  
Camping  
Tennis  
Sailing  
Goalball  
Canoeing and Kayaking  
Adventure Weekends  
Cycling  
Specialty Events  
Guided Burlington Bike Path Trips  
Hiking  
Beeper Baseball



# WHO WE SERVE



Vermont Adaptive works with individuals who have a wide range of physical, mental and development disabilities. We serve private clients as well as many school, community, therapeutic, recreational, and alternative programs.

**We work with people who have a variety of different disabilities including:**

Deaf & Heard of Hearing  
Spina Bifida  
Multiple Sclerosis  
Quadriplegia  
Blind & Visually Impaired

*Continued:*

Emotional/Behavioral Disabilities  
Autism/Spectrum  
Muscle Weakness  
Developmental Disabilities  
Cerebral Palsy  
Paraplegia  
Amputations & Limb Differences  
Traumatic Brain Injuries  
Physical Impairments  
Stroke  
Wounded Veterans



# EQUIPMENT



It is hard to imagine ski equipment that allows those who cannot stand or walk to have the ability to experience the sport of skiing. Recently, technology has transformed adaptive ski equipment from heavy, awkward pieces of machinery into light, dynamic and user-friendly tools. Technological advances have been instrumental in enabling those with disabilities to participate in a wider range of recreational activities, however, those advances make participating in these sports cost prohibitive for many.

For example, the adaptive sailboat that is specifically designed for people with spinal cord injuries cost the program more than \$10,000. As a result, more and more of these individuals have come to rely on Vermont Adaptive to provide them with the opportunity to enjoy sports in the great and beautiful Vermont outdoors.

## Vermont Adaptive Purchases 2013:

Bi Unique Jr - Ski

